



Frequently Asked Questions about Working with H.M. Royal

H.M. Royal is a specialty chemical distributor that supplies raw materials and compounding ingredients for a wide range of products, including coatings, adhesives, sealants and elastomers.

What makes H.M. Royal different from other distributors?

H.M. Royal emphasizes:

- Personal, relationship-driven service
- Family-owned values
- Long-term partnerships with customers and suppliers
- A solutions-oriented approach focused on helping customers solve formulation and supply chain challenges
- Deep product knowledge combined with responsive customer support

How long has H.M. Royal been in business?

The company was founded in 1925 and has over 100 years of experience in materials distribution.



What industries does H.M. Royal serve?

H.M. Royal supports a broad range of industries, including:

- Transportation
- Electronics
- Medical
- Construction
- Industrial manufacturing

How does H.M. Royal ensure reliable supply?

They maintain:

- Strategically located warehouses across the U.S.
- Strong supplier relationships
- Inventory and logistics systems to ensure consistent delivery
- A robust global sourcing network to mitigate supply disruptions

Can H.M. Royal help simplify sourcing from multiple suppliers?

Yes. H.M. Royal acts as a single-source partner, helping customers:

- Manage multiple vendors
- Consolidate purchasing
- Streamline supply chains

Does H.M. Royal provide technical support or just materials?

They provide more than materials. They also offer:

- Technical guidance
- Material recommendations
- Application support
- Collaboration with customers to improve formulations and performance

What sizes or quantities can H.M. Royal supply?

They are flexible to customer needs and can supply:

- Full truckloads
- Pallets
- Smaller quantities (as little as 50 lbs)

Does H.M. Royal offer access to a wide range of materials?

Yes. They provide:

- Specialty and high-performance chemicals
- Access to a large network of global suppliers
- Commodity materials

Why should a company choose H.M. Royal?

The company provides more than just chemicals and materials for coatings, adhesives, sealants and elastomers, including:

- Reliability and consistency
- Deep industry experience
- Strong supplier network
- Personalized, solutions-focused service
- A customer-first approach built on long-term relationships
- Flexible supply options and responsive logistics support

SUSTAINABILITY

What is H.M. Royal's overall approach to sustainability?

H.M. Royal embeds sustainability into its operations by focusing on environmental responsibility, ethical practices, and continuous improvement across all locations.



How does H.M. Royal measure its sustainability performance?

The company conducts an annual EcoVadis assessment, which evaluates performance across:

- Environment
- Labor & human rights
- Ethics
- Sustainable procurement

The company has earned a bronze EcoVadis rating, placing it in the top 35% of companies globally.

What environmental initiatives has H.M. Royal implemented and/or planned for the future?

- Upgrading facilities to energy-efficient LED lighting
- Installing high-efficiency HVAC systems
- Transitioning to electric forklifts and equipment
- Using energy-efficient and reflective roofing materials
- Expanding EV charging infrastructure
- Improving emissions tracking and reporting (e.g., CDP)
- Transitioning to digital processes, targeting up to a 90% reduction in paper usage

How is H.M. Royal reducing energy consumption?

The company has reduced energy usage through:

- LED lighting upgrades (up to ~65–80% reduction)
- High-efficiency HVAC systems
- Reflective roofing materials that reduce cooling demand

What steps is H.M. Royal taking to reduce emissions?

- Increasing fuel efficiency standards for company vehicles
- Investing in electric vehicles and charging infrastructure
- Transitioning equipment from propane to electric



How does H.M. Royal manage waste and reduce its footprint?

- Improved waste management systems
- Site remediation projects
- Reducing operational footprint through property optimization